

APT, Inc.

Serving Success

P.O. Box 2264 • 2900 E. Broadway Suite 5
Bismarck, ND 58502-2264
Ph: 701-224-1815 Fax: 701-224-9824
Web: <http://www.aptnd.com>
Email: aptinc@aptnd.com

Association Management and Internet Technology

February 21, 2003

Daniel Albertson, CEO
13 1st Ave SW Suite 304
Minot, ND 58701-3848

Dear Mr. Albertson

I would like to express my gratitude to Albertson Consulting (AC) for your contributions to APT and our management customers over the past two years. Our most recent customers have utilized your technical expertise to move their database management infrastructure to your hosted solution, Big Picture™. The North Dakota Board of Pharmacy, the North Dakota Board of Social Work Examiners, North Dakota Association of Nurse Anesthetists, North Dakota Retired Teachers Association, and the North Dakota Association for Home Care have seen great improvements in their efficiency and service levels to their members as a result of the management software you provided. Additionally, several of our out-of-state clients have recently expressed interest in your technology solutions.

APT offers many services: lobbying, board and association management, accounting and technology solutions, as well as providing hosting for fifty customer websites. The technology partnership between AC and APT has grown and flourished due to your ability to listen to customers and understand their needs in the implementation of great software.

We have participated in several successful implementations over the past 2 years and these customers are now able to do the things they once thought were available only larger associations with deeper pockets. Our customers have been empowered to better meet the needs of their members with your simple website collaboration tools, online events registration, members only areas for profile updates, and online license renewals.

The Big Picture™ product line completes the service offering APT has sought to develop. In fact, we have sought a technology partner for nearly four years and it was very apparent when we saw your intense research and product enhancements that your solution is at the head of the pack in meeting the needs of our boards and associations. Our clients have been particularly impressed with the value of your solution; similar packages from your competitors offer considerably less functionality at inflated prices. Your flexible purchase and monthly fee arrangements make Big Picture™ an attractive solution for all of our current customers. The quality of the solution also gives us a competitive advantage in expanding our customer base and taking our organization to the next level.

I offer my professional recommendation to any organization that may consider your products and services today as well as in the future. Please feel free to use me as a reference.

APT looks forward to a continued and prosperous business partnership with your company.



Ken Tupa, CEO